

Why Yosemite Backup?

Performance

Features

- Self Tuning Logic - Concurrent data streaming/multiplexing.
- Integrated VTL (Virtual Tape Library).
- Highly scalable catalogue.
- Bare Metal Disaster Recovery.

Benefits

- **Faster Performance:** Enables more data to be backed up in less time and better utilise high performance backup devices.
- **Better at D2D:** Intergrated VTL (Virtual Tape Library) offer the flexibility and benefits of enterprise class VTL hardware appliances, without the cost & complexity.
- **Investment Protection:** Handles millions of objects, easing management and boosting performance.
- **Faster & Easier recovery from Disasters:** Independently proven to recover servers in less than half the time of other products - recovers the entire server from the operating system up.

Price/Cost of ownership

Features

- Yosemite pricing around 20-30% lower than other SMB products
- Flat pricing model.
- Lower maintenance costs.
- Simple to install, setup and use

Benefits

- **Lower Cost of Ownership:** Better price, for the end-user.
- **Easy to license, easy to sell:** Cheaper and easier to buy, fewer SKU's less complex to sell.
- **Lower Cost of Ownership:** Maintenance is a lower percentage of the license cost. Cost of ownership os significantly reduced.
- **Easy to use:** A simple solution means less training cost and less time & money spent managing backup - perfect for SMB.

Cross-platform support

Features

- Yosemite Backup Master Server, Media Server, SAN Media Server, Client Server and Disaster recovery components can run on Windows, Linux or NetWare.
- Feature and functions are the same across all platforms.
- Consistent GUI across platform.

Benefits

- **Less complexity, investment protection:** Truly heterogeneous products. Most products require the backup application to be hosted on specific platforms. Native Linux support, no need for a Windows server!
- **Easier to manage, one product fits all:** Doesn't penalise user for choice of platform.
- **Lower implementation cost:** No relearning products when moving between platforms.



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Disk-to-Disk (D2D) backup

Features

- Integrated VTL (Virtual Tape Library) with disk space managment.
- D2D2Ne Option.
- Heterogenous disk pools.
- VTL emulates a tape library.

Benefits

- **Simpler Disk backup:** VTL enables proper disk backup. Space management means that backup don't fail when allocated space is exceeded.
- **Easy data staging:** Automated movement of data from a VTL to any number if devices.
- **Investment protection:** Use any disk from any supported platform on any supported platform on any server accessible on the network.
- **Advanced data protection:** Full media rotation, protecting generations of data.

5 Reasons to choose Yosemite backup

1. **PERFORMANCE** - Backup and restore performance boosted thanks to Self Tuning Logic™ (STL), ensures optimum performance from backup devices.
2. **SCALABILITY** - A catalogue that scales beyond the limitations associated with some other 'built-in' databases. Self-healing capability increases backup and restore availability.
3. **BACKUP TO DISK** - Yosemite backup Standard has an integrated Virtual Tape Library for backup to disk. The optional D2D2Ne (disk-2-disk2 any) uniquely supports a multi-hierarchy backup methodology.
4. **SAN SUPPORT** - SAN media Server option lower cost of backup by allowing tape drives & libraries to be dynamically shared between heterogeneous back servers in a SAN. Supports both fibre Channel and IP SANs.
5. **EASE OF USE** - The intuitive graphical user interface is easy to use for experienced and novice users. A customisable user interface allows IT organisations to configure role based security for users or groups of users.

Resources

- Support - Full telephone support is provided by yosemite Care support is purchased. Without a yosemite Care pack, support is provided by Yosemite at £50 per incident. A free knowledgebase and support forum are also available at www.yosemitetech.com/cnt/support
- Pre-Sales - Specialist pre-sales support is available in from Wayne Naya (detail below), EMEA Sales Manager at Yosemite.

Collateral

These pieces of collateral can be found at www.yosemitetech.com:

- Yosemite Backup Standard Datasheet
- Yosemite Backup Whitepapers
- Yosemite back Agents and Options Datasheets

A 30-day trial copy of Yosemite backup can be downloaded from the Yosemite website. In addition information and a trial copy of Yosemite Filekeeper, a product designed to provide designed to provide continuous data protection (CDP) of desktops and laptops independently of Yosemite backup, is available.

8 Reasons to choose Yosemite backup over other products

Veritas Backup Exec

1. 2-Tier Architecture, Veritas offer a Central Admin tool as a 'third tier'. Limits performance and reliability.
 2. Catalogue relies on cut down MS SQL Server, known as MSDE. Limits scalability, performance and cross platform issues.
 3. Limited performance due to single stream architecture, utilising Microsft tape Format.
 4. Uses 'backup-to-disk' folders for disk backup, with no space management and no hetereneous disk support. Also cannot handle media rotation and movement of data is limited to separate copy job to tape.
- ### Commvault Galaxy
5. Enterprise class product, too complex for SMB customers.
 6. Catalogue relies on MSDE, requiring Windows Server for backup.
 7. Complex and confusing product portolio: requires detailed technical knowledge to install and use.
 8. Complicated pricing structures, with different methods of calculating license and maintenance cost depending on platform and processors



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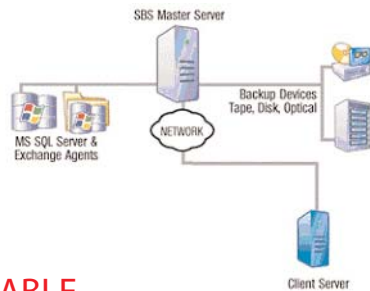
FreeCOM Freecom Yosemite Backup Bundle Overview



MICROSOFT SMALL BUSINESS SERVER BACKUP

Freecom Yosemite Backup SBS Bundle features and benefits include:

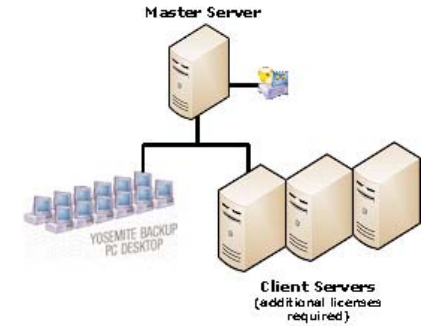
- Master Server for Microsoft Small Business Server
- Backs up attached Windows PCs
- Includes backup media encryption
- Self-Tuning Logic ensures optimal backup and recovery performance
- Integrated Virtual Tape Library (VTL) for backup to disk (D2D) ensures high-speed backup and recovery
- Supports up to 5 Client Servers for remote backup of Windows, Linux or NetWare servers (additional licenses required)
- Includes Bare Metal Disaster Recovery Option - easily recover an entire system - OS, applications, and data
- Includes agents for Microsoft SQL Server and Exchange; ensures consistent, reliable online data protection
- Bare Metal Recovery enables quick and easy recovery from disaster
- Wizard-driven User Interface ensures you're up and running quickly



Scalable Multi-Platform Server Backup

Freecom Yosemite Backup Standard Master Server Bundle features and benefits include:

- Master Server supports either Windows, Linux, or Netware
- Includes backup for Windows PCs (not CDP)
- Includes backup media encryption
- Supports unlimited Client Servers for remote backup of Windows, Linux or NetWare servers (additional licenses required)
- Supports up to 4 Media Servers, allowing other backup devices on other servers to be centrally managed for additional scalability (additional licenses required)
- Self-Tuning Logic ensures optimal backup and recovery to tape performance
- Integrated Virtual Tape Library (VTL) for backup to disk (D2D) ensures high-speed backup and recovery
- Supports optional agents for Microsoft SQL Server and Exchange; ensures consistent, reliable online data protection
- Bundle includes Bare Metal Disaster Recovery Option - easily recover an entire system - OS, applications, and data
- Wizard-driven User Interface ensures you're up and running quickly



EXAMPLE BUNDLES AVAILABLE

Bundle	Tape Drive	SKU	Included Software Licenses
1 DLT V4es EZ-Kit SCSI 160-320 Yosemite SBS	DLT V4es, EZ-Kit, SCSI, 160-320GB external	29692	Yosemite Backup SBS Master Server, MS SQL, SharePoint & Exchange Agents and Disaster Recovery Option
DLT V4i EZ-Kit SCSI 160- 320 Yosemite MSv Plus Free DR Agent	DLT V4i, EZ-Kit SCSI, 160- 320GB, HH, cable, screws, black/white bezel	29693	Yosemite Backup Standard Master Server,SharePoint Agent and Disaster Recovery Option
3 Superloader3 SDLT600 Yosemite MSv Plus Free DR Agent	Superloader3 SDLT600, Yosemite MSv Plus Free DR Agent Superloader SDLT600, 2.40TB-4.80TB1 Magazine/8slots/barcode reader	29694	Yosemite Backup Standard Master Server,SharePoint Agent and Disaster Recovery Option
Superloader3 SDLT600 Yosemite SBS	Superloader3 SDLT600, 2.40TB-4.80TB 1 Magazine/8slots/barcode reader	29695	Yosemite Backup SBS Master Server, MS SQL, SharePoint & Exchange Agents and Disaster Recovery Option
USB DAT 72i Kit Yosemite SBS	USB DAT 72i Kit inc 1 tape/1clean/cable	29696	Yosemite Backup SBS Master Server, MS SQL, SharePoint & Exchange Agents and Disaster Recovery Option
USB DAT 72es Kit Yosemite MSv Plus Free DR Agent	USB DAT 72es Kit inc 1 tape/1clean/cable	29697	Yosemite Backup Standard Master Server,SharePoint Agent and Disaster Recovery Option

OTHER BUNDLES AVAILABLE. CONTACT YOUR ACCOUNT MANAGER FOR MORE DETAIL.

UPGRADES

MS SQL Backup Agent, £x 10112345699Z
(Licensed per server)

MS SQL Backup Agent, 10112345699Z
(Licensed per server)

Other upgrades available, including SAN media Server and Library Expansion Option (for additional tape drives in a library)